



# CORPORATE PROFILE

**For Startups & VC Firms**





# ABOUT US

At KGMC India, we thrive every day to empower our partners to achieve growth by helping them make smart decisions. Our state-of-the-art F&A experience is tailor-made to align with your firm's ambitions.

With our 100+ years of cumulative accounting experience, we assure systems and processes that bring results. We help VC and PE Firms save time and money on Finance and Accounting functions, making decision-making efficient and faster.

## OBJECTIVES & VALUES

The objective of KGMC is to achieve excellence in accounting & financial process outsourcing services which leads to superior business performance.

Simplifying the process in our mantra. We strive hard to simplify any process with the help of technology or sometime manually.

At KGMC, our values form the core of our organizational functioning. It determines the corporate culture of our company, speaks about our persona, and defines the way we will react in situations of crisis. They influence the way we behave towards our shareholders, partners, employees, customers and community.



# FEATURES

## Proactive Finance and Accounting services for Smart Decision Making

With the best-outsourced Finance Solutions for expanding organizations, you can reduce stress, save time, money, and wow stakeholders. From day one, our aim has been to provide expert services to our clients in a much tailored way, allowing us to deliver a measurable business impact.

Our team approach integrates delivery excellence with execution, delivering value maximisation in all our engagements.



### Process Driven Approach

We are process experts who ensure you meet your organisation's goals. Our SOP-driven engagement gives you the power to analyse and minimise potential risks.



### Your partner in strategic planning

We take pride in working as an extended arm of your organisation. We make sure that every decision executed is in parallel to your organization's Vision and Mission.



### Tailored Solutions

At KGMC India, every engagement is initiated by first understanding your business's core values and goals. Results are tailor-made solutions that do magic for you.







# SOLUTIONS

## FOR BUSINESS SETUP & EXPANSION

### Set Up

KGMC India is committed to assisting its clients and partners in providing effective solutions to ensure an efficient and effortless entry for entities to start operations in India. Step-by-Step Guidance on business setup procedures to provide you with the most transparent and customized solutions.



Entity Incorporation



Co-founder & employee Documentation



Business Licenses



Setting up Foreign Entity/  
Externalisation/ Flip Structure



Contracts &  
Legal Framework



Transfer Pricing



Intellectual Property  
Registration



ESOP to Subsidiary  
Employees

### Operations & Management

Led by industry and function specialisations partners, bringing more focus to efficiency with a broader range of tailor-made management solutions.



Book Keeping



Payroll Processing



Tax Compliance



Assurance Support



Secretarial Compliance



Virtual Legal Counsel



Operations Management

# SOLUTIONS

## FOR START UPS

### Fund Raising & Transaction Support

Empowering transactional decision- making and raising funds to fetch more deals and reduce risks. Solutions like MIS to boost Investor trust & transparency towards their investment



Primary Investment Support - SHA, SSA, Compliance, Valuation



Vendor Due Diligence, Investment readiness



Mergers & Acquisitions - SPA, Share Transfer, Strategic Buyout



Financial Projections



FEMA Filings



Instrument Structuring (CCD/CCPS/Convertible)



MIS To Investors (Functional/Operational)



Financial Modeling Support

### Scale Up

A leadership-centric approach to the growth strategy that combines robust implementation management with active, visible leadership that inspires, motivates and drives results.



Accounting , Compliances & Payroll



ESOP Administration



Secretarial Compliance



Phantom Stocks & Advisory Shares



Drafting & Vetting of Ongoing Contracts



Virtual CFO



# SOLUTIONS

## FOR VC AND PE FIRMS

### Investment support

End-to-end support solutions which function as an extended arm of your organisation, providing you with constant visibility and resources to help you achieve your firm's goals.



Legal & Financial Due Diligence



Investment Documentation & Compliance



Internal Audit Assessments



Transaction Advisory

### Managing Portfolio

In-depth understanding of Business Combinations and Product lifecycle enables us to offer practical management support solutions that allows you to save on resources, time and money.



Full Scope Accounting



Pre-transaction planning & evaluation



Business Valuation



Utilisation of funds reporting



Due Delligence Preparedness



Exit Documentation & Compliance





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# WE SIMPLIFY THE FINANCIAL PROCESS FOR YOU



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